Scottish Power customer meter readings sent by SMS

Business need

To reduce estimated readings and improve meter reading KPIs an SMS 'call to action' was added to the Scottish Power/Dataserve Dial Card which meter readers post to houses where they haven't been able to see the meter to take an official reading.

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The solution

Customers can text in their job number, plus all their meter readings via the 62277 shortcode. Once sent, users receive an SMS confirmation.

All readings submitted by SMS are validated automatically against Dataserve/Scottish Power records.

If valid the readings can be inserted directly into the existing Scottish Power billing engine. If invalid, the customer is invited to resubmit by SMS.

SCOTTISHPOWER The Energy People

SCOTTISHPOWER Dear Customer Sorry I missed you when I called to read your Electricity / Gas meter today. If you do not want to receive an estimated bill from your supplier, please contact us using one of the ollowing 3 options Option 1 - Please telephone our 24 HOUR METER READING SERVICE ON FREEPHONE 0800 027 0138 WITHIN 24 HOURS or as soon as possible ou will be asked to enter the following details: Enter your JOB NUMBER ▲ Enter the reading(s) indicated below Electricity Reading 1 □ Reading 2 Gas Reading 1 Option 2 - Provide your reading(s) Online by logging onto www.dataserve-uk.com Option 3 - TEXT your readings on 62277 using the instructions overleaf. A METERING SERVICE PROVIDED BEHALF OF YOUR SUPPLIER

Over 17,600 SMS meter readings

cards between Jan – Aug 2011

received from over 72,800 reminder

24% of cards receive an SMS response

SMS consistently more popular than

updating meter readings through the

Results

website

ncentivated

To: 62277

POWER 123456789 ELEC 54321 GAS 1234

> Case study: Enterprise messaging Telecoms & Utilities: Scottish Power

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texts received in first a months of 2011